

Office of the Chief General Manager
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Network

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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

ND/NCNGN/ Wings Implementation/3

Dated:- 08.08.2018

Chief General Managers
All Telecom Circles/Telecom Districts

**Subject: - Franchisee Policy- Commission structure for Wings and Prepaid
Landline Services**

With regard to Wings (VOIP) and Prepaid Landline service, approval of Director (CFA), BSNL Board is hereby conveyed for the following franchisee (including retailer/DSA/RDS) commission structure for Wings and Prepaid Landline service:-

1. Commission to Franchisee:- Rs. 100/- per connection.
2. Commission to retailer: - Rs 80/- and Rs. 20/- to its Franchisee per connection.
3. Commission to DSA/ RDS: - Rs. 80/- per connection.

Commission for Recharge vouchers for Prepaid Land line service shall be same as per the present commission structure of Mobile Franchisee network. For CToP-UP recharge existing GSM Prepaid Wallet will be used.

Further, commission against wait list online registration need not to be paid and commission to be proportionately reduced if annual plan sold on discount.

In any case per connection commission to the Franchisee should not exceed Rs. 100/- including Retailer/DSA/RDS).

This issues with the approval of CGM, NCNGN, ND.


General Manager (HQ)
NCNGN, ND

Copy to:-

1. PS to Director (CFA), BSNL Board for kind information.
2. CGM, ITPC Circle.
3. PGM (MWP-CFA)/PGM (NWO-CM)/GM (NWO-CFA)/Sr. GM (F-CFA)/GM (Com.), BSNL Corporate Office.
4. GM(PDP-CFA BSNL Corporate Office- along with copy of approved Notesheet.
5. PGM (NW-NGN), Chandigarh/Sr. GM (SE-NGN), Bangalore
6. GM , RCNGN Hyderabad.
7. AD (VAS & MIS), NCNGN ND